

A Successful Collaboration

Intalere Executive Resources



Partnership Improves Resident Safety at Supported Living Facility



A SHORT TAKE ON SUCCESS

The Challenge:

- Retirement community requires a customized adult monitoring system that preserves resident dignity and discreetly but effectively secures second-floor supported living unit.

The Solution:

- Intalere Executive Resources and affiliate HRS suggest innovative RFID-based approach from security specialists RF Technologies.
- Cost-effective purchase possible via competitive Intalere contract pricing.

The Outcome:

- Savings realized in the tens of thousands.

Intalere Executive Resources and Office Solutions collaborate with affiliate HRS and key supplier RF Technologies to improve resident safety at supported living facility in Horizon House Retirement Community.

THE CHALLENGE

Located in the heart of downtown Seattle, Horizon House is a continuing care retirement community designed to provide a full spectrum of services for residents, from complete independence to individualized care in a supported living unit. Assistance for the more than 550 seniors that call Horizon House home ranges from help with daily activities to 24-hour-a-day nursing and dementia care. The facility was the very first retirement community to open in downtown Seattle and recently celebrated its 50 year anniversary as a model urban center recognized nationwide as a leader in creative aging. A non-profit organization, Horizon House strives to serve a diverse community by promoting an active culture focused on wellness and living.

Horizon House director of purchasing and building services, Brad D'Emidio, reached out to Intalere affiliate Health Resource Services (HRS) looking for an individualized safety solution for the residents of their second floor supported living unit. Featuring a home-like environment, tenants are encouraged to be as independent as possible. However, to ensure health, safety and continuum of care, it is essential that a security strategy be in place. With multiple stairwells and elevators accessed by the numerous clinicians, staff and loved-ones coming and going at all hours, a comprehensive yet efficient and cost-effective solution was necessary to permit freedom of movement and dependable protection.

THE SOLUTION

HRS representative Bill Cook describes "putting the wheels in motion," immediately contacting his regional partners at Intalere to see if an appropriate system would be available at discounted contract pricing. Intalere contracting representatives put the team in touch with RF Technologies®, a leading provider of comprehensive, integrated radio frequency identification (RFID) safety and security solutions. With more than 10,000 systems installed in healthcare facilities worldwide, RF Technologies would be able to offer the right safety solution at a budget-conscious Intalere contract price.

RF Technologies specialist, Brandan Wolf, worked with D'Emidio to help select the best product: The Code Alert® Wandering Management Solution. This unique transmitter-based technology is an easy-to-use system that provides essential security while preserving resident dignity via an innovative and attractive wristwatch-styled wireless transmitter. When the wearer approaches



A Successful Collaboration Executive Resources



a guarded exit, the door automatically locks and staff is notified. In addition, Wolf was able to provide a discount on all the equipment.

"Bill explained that Horizon House had contacted several other suppliers trying to meet this particular security need," said Wolf. "It is safe to say they selected RF Technologies based on our affiliation with Intalere – and because of the team effort exercised by all three companies. Each brought their individual expertise and organizational resources to the table to strategically and effectively design a solution that exactly met this customer's objective."

THE OUTCOME

Horizon House purchased the RF Technologies Code Alert Wandering Management Solution through HRS using Intalere contract pricing. "The Code Alert System was an expert, turnkey solution. Not only were we happy with RF's knowledge and service, by working with Intalere and HRS, we also saved thousands of dollars," said D'Emidio. "In fact, we have even added new residents based on this tracking feature."

"RF Technologies provided an expert solution that saved us thousands of dollars and even helped Horizon House attract new residents!"

Brad D'Emidio · Director, Purchasing and Building Services · Horizon House

Wolf and Cook each agreed that collaboration was the key factor in the successful completion of this essential project. "It's rewarding to be part of a process that materializes the way you envision it," said Wolf. "It really is a testament to the professionalism and hard work of the entire team, working together for the common goal of helping our customers reduce costs and improve the quality of service and care they provide to their communities."



Intalere Executive Resources Solutions

Full-spectrum solutions that couple decades of healthcare experience with industry best practices, enabling executives to enhance their organization on a quality, operational and financial level.

About RF Technologies

RF Technologies is a leading provider of comprehensive, integrated RFID-based Safety and Security Solutions for senior care facilities and hospitals, including Code Alert® Wandering Management and Quick Response® Wireless Call Systems, Sensatec® Fall Management, and Safe Place® Infant, Pediatric, and Elopement Management Security Systems. To learn more, visit www.rft.com.

About Intalere

Intalere's mission focuses on elevating the operational health of America's healthcare providers by designing tailored, smart solutions that deliver optimal cost, quality and clinical outcomes. We strive to be the essential partner for operational excellence in healthcare through customized solutions that address customers' individual needs. We assist our customers in managing their entire non-labor spend, providing innovative technologies, products and services, and leveraging the best practices of a provider-led model.

INTALERE

Two CityPlace Drive, Suite 400
St. Louis, MO 63141
877-711-5700

Intalere.com

© 2016 Intalere. All rights reserved.